

現在以下の要領で人材を募集しています。応募をご希望の方はポジション名およびプロジェクトナンバーを明記の上、英文の履歴書を[メール](#)にてご送付ください。

Service Manager

プロジェクト番号: 0370082 | 業態: 機械メーカー | 勤務地: 東京都

企業について:

- The parent company is in Germany.
- The parent company is one of the market leaders in the field, No 2 in Germany.
- The company was established for the purpose of marketing and sales of product developed and produced by the mother company for Japanese market.
- In Japan, the company is small sized.

職務内容:

- This is the new position.
- Be responsible for people management of staffs in Service Dep.
- Supervise and be responsible for resource management for over-all service process
- Be responsible for selling service and spare parts to the customers
- Respond to service related Requests for Proposals (RFP's).
- Write well bounded, concise Statement of Work's for services projects
- Staff and oversee machine implementations and projects
- Perform services business functions such as pipeline, forecasting, and billing
- Lead and direct resources to support services pursuits.
- Use the Advantage methodology to put together value-based services proposals.
- Create and deliver presentations to internal and external stake holders on technical topics
- Participate in governance of on-going the company's projects to ensure successful delivery.
- Maintain customer relationship and be primary contact for services.

応募要件:

- University degree in Mechanical and/or Electric Engineering
- At least, 10 years business experience in machine industry
- At least, 5 years business experience as Service Manager in machine industry
- Experience with people management
- PC knowledge : Microsoft Office
- Japanese (native speaker's level), English (business fluent)

キーンバウム・ジャパン

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